

Closing the Part-Time Student Success Gap

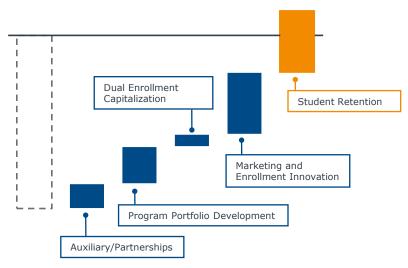
Community College Executive Forum

Capitalize on Growth Opportunities

Embrace Critical Opportunities for Necessary Revenue Increase

Charting the Course Toward 4% Growth

Sources of Community College Growth Opportunities

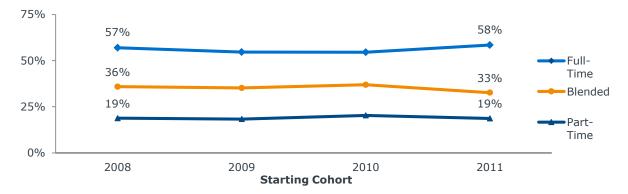


Part-Time Students the Least Likely to Complete



Six-Year Completion Rates Stagnant by Attendance Status

Students Completing a Postsecondary Degree Within Six Years



Part-Time Students Least Likely to Earn a 4-Year Degree

Share of Community College Graduates Who Complete Bachelor's Degree, 2011 Cohort

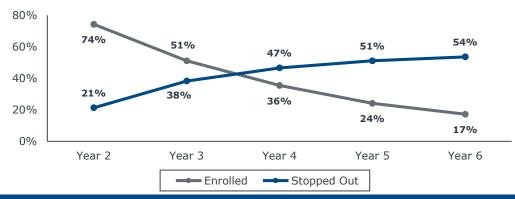


Source: "<u>A National View of Student Completion Rates Fall 2008-2011 Cohorts</u>," National Student Clearinghouse Research Center, 2014-2017; EAB interviews and analysis.

Do Part-Timers Just Need More Time?

Likelihood of Part-Time Stop Out Only Increases with Time

Percentage of Students Who've Stopped Out (vs. Remain Enrolled) After Enrolling Part-Time in Community College, 2011 Cohort



More Time, More Opportunity for "Life to Get in the Way"

We all know what happens: Students' lives fill up with jobs, relationships, marriages, children, and mortgages; the list goes on and on. **Many can afford to attend only part-time, extending the years until they graduate**... **Not surprisingly, college often gets left behind**: a few years of courses, no degree, and a lot of debt."

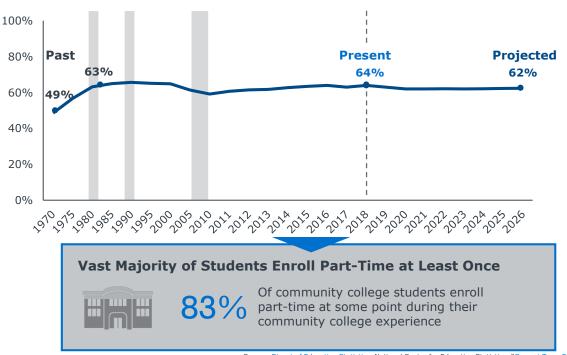
> Time Is the Enemy Complete College America, 2011



Source: "Yearly Success and Progress Rates: Fall 2011 Entering Cohort," National Student Clearinghouse Research Center, May 2018; "Time Is the Enemy," Complete College America, 2011; EAB interviews and analysis.

Part-Time Status Remains Stable Through Boom and Bust Times

Percentage of Students Enrolling Part-Time in the Fall



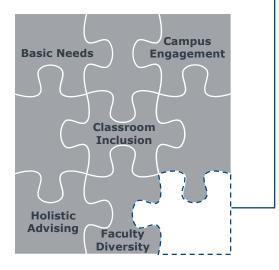
Source: <u>Digest of Education Statistics</u>, National Center for Education Statistics; <u>"Current Term Enrollment Estimate</u> <u>Spring 2018</u>," National Student Clearinghouse Research Center, May 2018; "Even One Semester," Center for Community College Student Engagement, 2017; EAB interviews and analysis.

An Overlooked Equity Issue



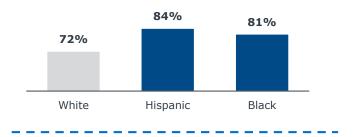
URMs¹ Most Likely to Attend Part-Time—and Least Likely to Complete

Current Equity Efforts Address Many Aspects of the College Experience

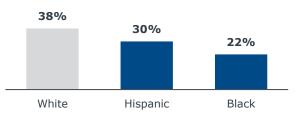


Attendance Status the Missing Piece?

Percentage of Two-Year Students Who Attended Part-Time at Least One Semester, 2011 Cohort



Six-Year Completion Rates of Students Who Attended Part-Time at Least One Semester, 2011 Cohort



1) URM= Underrepresented Minority

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Source: "<u>A National View of Student Completion Rates-Fall 2011 Cohort</u>," National Student Clearinghouse Research Center, December 2017; EAB interviews and analysis.

Common Part-Time Assumptions Hinder Progress

Student Success Efforts Delayed by False Perceptions

Part-Time Student Profile



Part-Time Students Are Adult Students

Part-time students are largely **older**, working adults who attend community college to **build their job-related skill set**, with **no intent to complete**

Most Effective Strategy



Part-Time Students Must Increase Credit Load to Succeed

The only way to ensure success is by **increasing part-time students' credit load** and by incenting them to **attend college full-time**

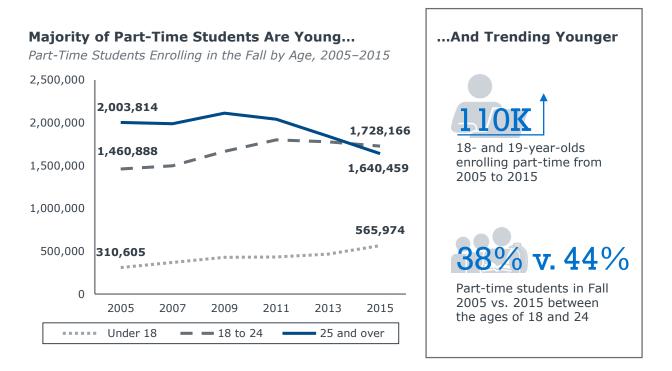
Level of Impact



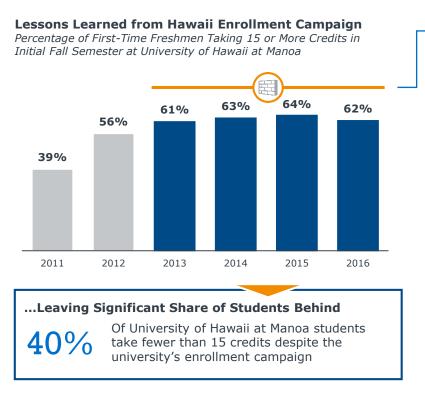
Part-Time Student Success Requires Massive Overhaul

Because they spend less time on campus, it is **impossible to generate** part-time student success at scale without unsustainable investments

Part-Time Students Are Younger Than You Think



Full-Time Campaigns Eventually Plateau



A Much Lower Ceiling for Community Colleges

16%

Of University of Hawaii Community College students who took 15+ credits in 2016

60+%

Proportion of all community college students projected to enroll PT in the Fall through 2026

Source: Attawell & Monaghan, "How Many Credits Should an Undergraduate Take?" 2016; <u>Digest of Education Statistics</u>, National Center for Education Statistics, Enrollment Projections 1970-2026; EAB interviews and analysis. Assumption #2: Part-Time Students Must Increase Credit Load to Succeed

Higher Credit Loads Linked with Success...

...But Credit Ceiling Varies by Student

No "Magic Number" of Credits

Difference in Persistence Rates Between Students Taking Differing Credit Loads

Students Who Take	Have Persistence Rates	Than Students Who Take
2 Courses	+15%	1 Course
3 Courses	+6%	2 Courses
4 Courses	+4%	3 Courses
5 Courses	+3%	4 Courses
6 Courses	+4%	5 Courses



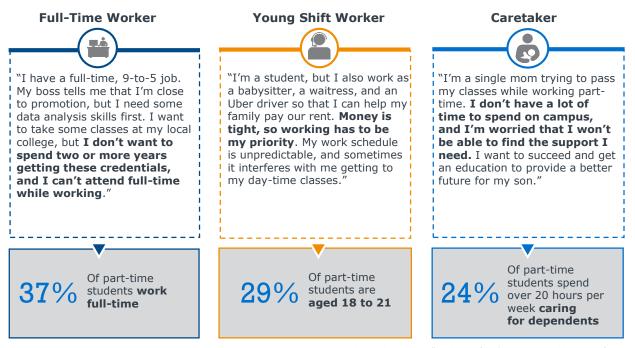
"I just became a part-time student for this semester...and it's the first semester I'm working full-time. It's **really [hard] to go home after a full day of work and want to do homework**, especially when it's things like calculus or programming that require a lot of mental thought."

Community College Student

Source: "Community Insights: Emerging Benchmarks & Student Success," Civitas Learning, October 2017; "Even One Semester," Center for Community College Student Engagement, 2017; EAB interviews and analysis.

Student Realities Necessitate Part-Time Status

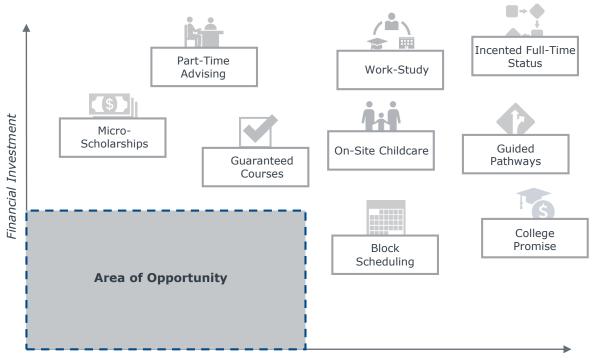
Full-Time Enrollment Not Feasible for Most Part-Time Students



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No Shortage of Long-Term Solutions Proposed

But Opportunities for Immediate Action Remain Scarce



Time to Full Implementation

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Part-Time Success Is Challenging but Possible



And Requires the College to Adapt to Realities of Students' Lives Four Major Obstacles and Solutions to Part-Time Success



A Strong Imperative for Success

"At the end of the day, we need to simplify these things and **get down to the fundamentals of providing people the opportunity...to advance in society**."

Eloy Oakley Chancellor, California Community Colleges

Adapt the College to Promote Part-Time Success



Support Part-Time Students Through Responsive Institutional Practices

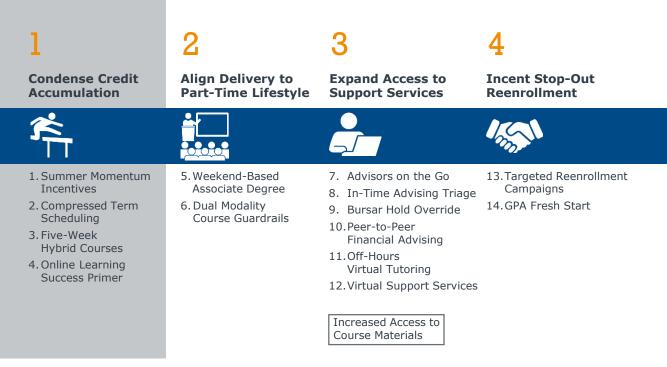


Increased Access to Course Materials

Adapt the College to Promote Part-Time Success



Support Part-Time Students Through Responsive Institutional Practices



Time to Degree Jeopardizes Part-Time Completion

The problem with attending on a part-time basis is that it takes too long, it costs too much and because it takes so long it increases the chances that something's going to get in the way. The chances increase that you're actually going to get derailed before you finish."

> *Christian Gonzalez-Rivera Center for an Urban Future*

The Race Against the Clock

All Students Less Likely to Persist the Longer They Remain in College

Enrollment Figures at a Mid-Atlantic Community College

Attrition Rates



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Source: "Time Is the Enemy," Complete College America, 2011; EAB interviews and analysis.

Summer Break Linked to Stop-Out

Summer Session Underutilized at the Detriment of Students

Part-Time Student Spring to Fall Retention at a Midsize Texas Community College



Students Who Take the Summer Off Lose Momentum Toward Long-Term Goals



Decreased **likelihood of community college students to transfer to fouryear institution** compared to their peers who accumulate summer credits

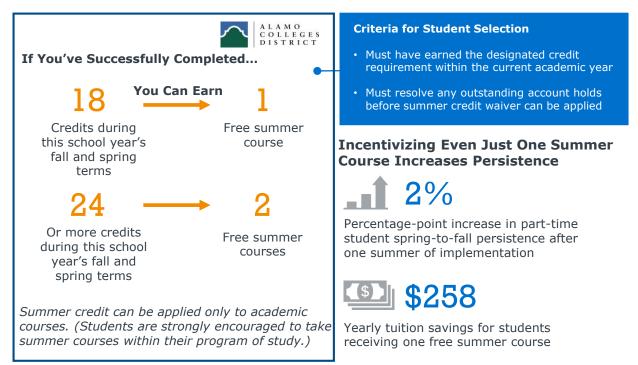
Source: "Moving Into Town—and Moving On: The Community College in the Lives of Traditional-age Students," US DOE, February, 2005; EAB interviews and analysis.

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Summer Courses Build Part-Time Student Momentum

Financially Incentivize Summer Courses to Prevent Part-Time Stop-Out

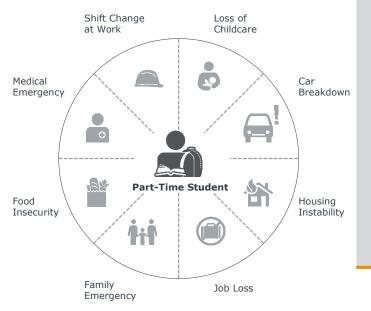
Encourage Students to Save Time (to Degree) and Money



Student Obstacles Pile Up over 16 Weeks

Traditional Term Lengths Increase Opportunities for 'Life to Get in the Way'

Part-Time Students Susceptible to the Wheel of Misfortune



Longer Terms, Larger Gamble

"In 16-week courses, we have students that are passing with A's and when they hit **the 12th week of class they just stop coming because something happened in life** and they lost out...

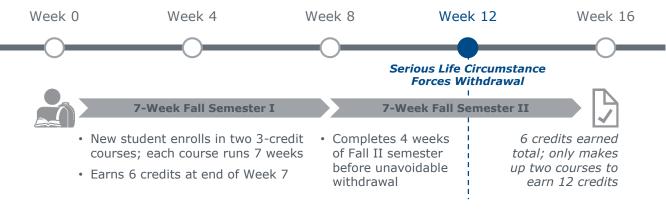
"For no apparent reason, the 16week semester gives **too many opportunities** for something to happen and **for life to get in the way**."

> Director of Institutional Research Community College, Texas

Compressed Terms Reduce the Cost of Misfortunes

Mini-Semesters Allow Part-Time Students to Hedge Their Bets

Compressed Terms Minimize the Cost of Life Interruptions



Trident Tech's Mini-Terms Improve Course Success and Retention Rates

+14

Percentage-point increase in course pass rates after implementing mini-terms 87%

Fall-to-spring retention rate after mini-term implementation, the highest in the college's history

TRIDENT TECHNICAL COLLEGE

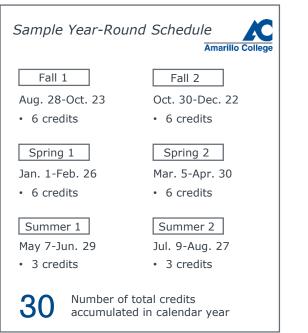
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Default Mini-Terms Increase Credit Accumulation



Standardized Compressed Term Scheduling Builds Momentum

Multiple Compressed Term Options Accommodate Part-Time Lifestyle



Student Success Results Prove Good Reason for Mini-Term Popularity



Percentage-point increase in course completion rates compared to 16-week term



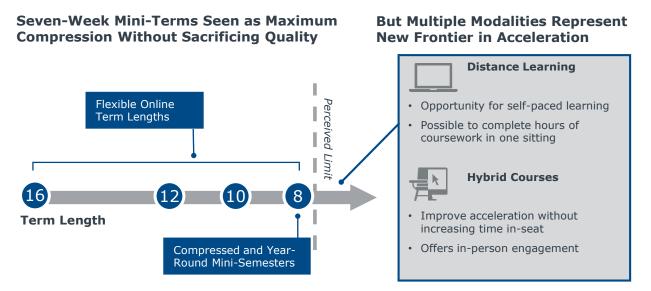
Completion rate for students taking at least 24 credits per year



Projected additional revenue if overall college retention rate increases to match current mini-semester's

Online Education Further Increases Acceleration

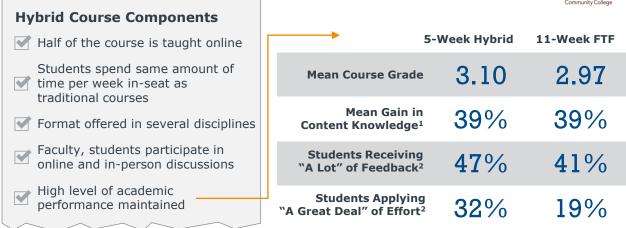
Technology Provides Opportunity to Build on Success of Compressed Terms



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Take Acceleration to the Next Level

Chemeketa's Five-Week Hybrid Course Accelerates Part-Time Success



Five-Week Hybrid Students Are More Likely to:





Have More Family Responsibilities



1) As measured by pre- and post-test scores

2) As measured by survey responses of student course perceptions

Source: Cecilia Monto, "Increasing Access with Intensive Hybridized Course Formats in a Community College Setting," Community College Journal of Research and Practice, December 2017; FAB interviews and analysis.

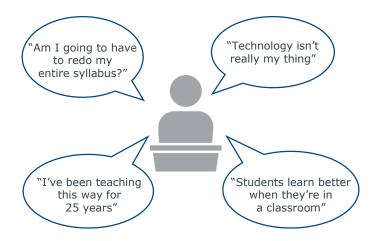




Faculty Resistance Remains Critical Barrier

Common Concerns Waylay Technological Advances in Course Delivery

Faculty Acceptance of Online, Blended Learning Is Inconsistent at Best



Administrators Left Feeling Stonewalled

Instructional Teaching Council Survey of eLearning at Community Colleges 25

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What challenges do you face regarding eLearning faculty?



"Engaging faculty in developing online pedagogy"

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Encourage Faculty to Embrace Online Learning



With Adequate Support, Faculty Can Be Champions of Alternative Modalities

Essential Concepts to Engage Faculty in Online Learning



Online Modality Does Not Compromise Quality



Action:

Faculty Should Lead Online Initiatives



Institutional Standards Create Oversight

Action:

 Faculty are trained to maximize advantages of teaching in an online environment (e.g., discussion boards, virtual projects, videos)

Result:

- Faculty report online modality allows for deep exploration and student research opportunities
- Experienced online faculty members lead implementation efforts and encourage innovation

Result:

 Conversations center more on proven pedagogical practices than on technology tools

Action:

 Online learning receives the same administrative oversight and resources as face-to-face

Result:

 Faculty development and evaluation emphasize online course design, instructor presence, and content accessibility

>70% Of online courses at Chemeketa are taught by full-time faculty

Overcoming the Hurdle to Online Learning

Taculty perceptions of online learning are the biggest hurdle. Because our full-time faculty have embraced the online modality, online courses are no longer seen as competitors, but now it's all part of a coordinated scheduling process. We actually have more faculty who want to teach online than we have available courses."

> Kellie Schellenberg Dean of eLearning and Academic Technology Chemeketa Community College

Student Preparation a Roadblock to Online Success

Misinformation About Requirements, Challenges Leads Students to Falter

Key Components of Effective Online Education

Orientation and preparation for learning online

college administrators overseeing online courses

consistently ranked the #1 challenge by

××,

Quality Course Design

Student Readiness



Online Course Assessment



Course Completion

Fundamental Roadblocks to Student Success



Difficulty navigating the LMS to complete quizzes, submit assignments, check grades



Lack of confidence in academic ability



Limited awareness of oncampus resources



Outdated software and technical devices

"There's a lot of talk about how online courses are not as successful as face-to-face, but there's really hardly any research on why that is."

Dean of Education and Humanities Community College, Pacific Northwest

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Source: Annual National eLearning Report 2017 Survey Results, Instructional Technology Council; EAB interviews and analysis.

Success Primer Prepares Students to Learn Online



Online Orientation Uses Experiential Assessments to Increase Success

Four-Module Online Success Primer		Hands-On Assessments Ensure Adequate Student Preparation Corresponding Assessment for Orientation Modules	
Module 1	Getting Acclimated with the Learning Management System	-• 1	Submit a sample assignment to Dropbox to practice crucial functions on the LMS
Module 2	Adopting Successful Learning Strategies	2	Self-evaluate online learning preparedness with a quiz and discuss successful learning strategies in the class forum
Module 3	Accessing Student Resources	- 3	Participate in an online scavenger hunt by visiting campus service links
Module 4	Seeking Technical Support	-• 4	Complete survey assessing technology preparedness and browser accuracy

LTC Online Primer Is Designed with Student Utilization in Mind



Faculty require completion of success primer as graded introductory assignment



Students must utilize collegeissued email to request certificate of completion and submit it

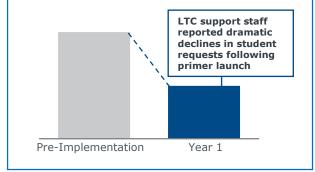
Primer Maximizes Effectiveness of Online Learning

Online Modules Alleviate Need for Intrusive Advising



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Primer Reduces Need for Online Learners' Logistical Support...



Faculty Adoption Tip

- Create comprehensive primer that can be used by all online faculty
- Use LMS to systematically track student completion of primer, eliminating need for faculty grading

...And Improves Student Confidence

After LTC introduced the primer in a majority of online classes, students said:

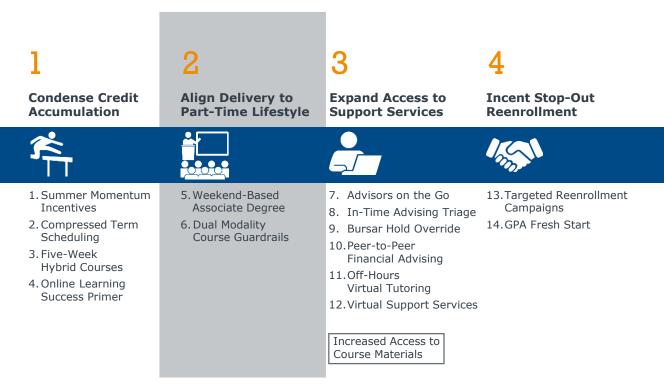
I feel **better prepared to succeed in my online course**. I had some concerns about submitting assignments before, but now I know I will be fine."

This is my first online course, so I found it extremely helpful to go through this tutorial—**navigating the website and understanding the available resources**."

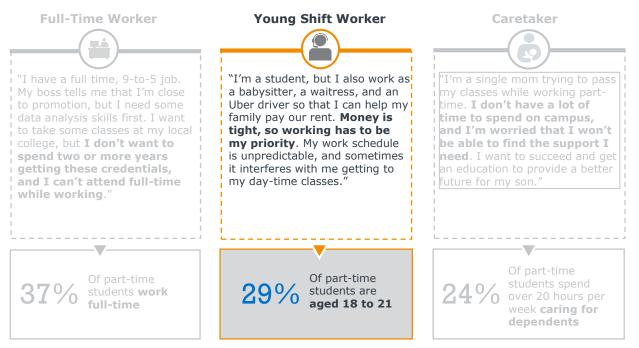
Adapt the College to Promote Part-Time Success



Support Part-Time Students Through Responsive Institutional Practices



Full-Time Enrollment Not Feasible for Most Part-Time Students

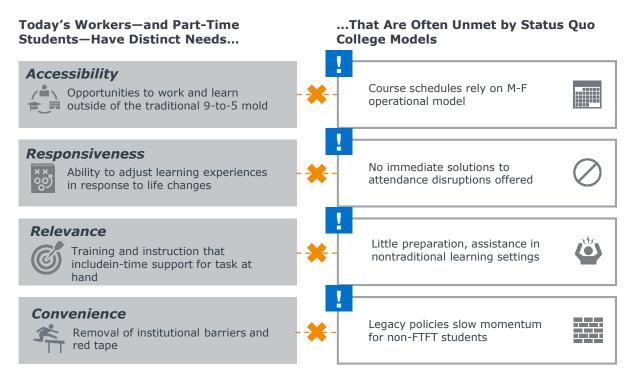


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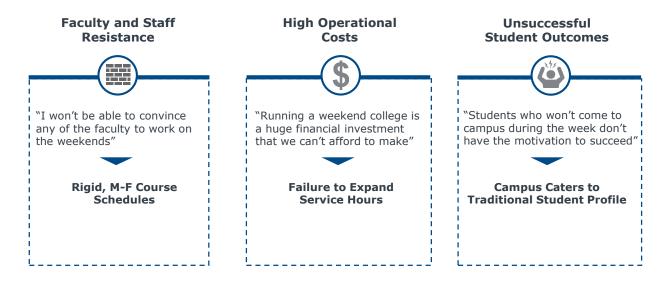


Students' Needs Not Being Realized

Workforce Trends Often Don't Translate to Campus



Common Objections to Weekend Courses



Weekend-Optimized Degrees Increase Opportunity

Increase Part-Time Accessibility Through Condensed Weekend Courses

Example Weekend College Schedule



Friday

• Course 1: 6:00-8:30 pm

Saturday

- Course 2: 9:00-11:30 am
- Course 3: 1:00-3:30 pm
- Course 4: 5:00-7:30 pm

On-campus Weekend College classes take place exclusively on Fridays and Saturdays

Sunday

Online coursework

Online portion of hybrid courses can be completed at students' convenience throughout the week and comprises 50% of class time Weekend Degrees Improve Part-Time Student Engagement at a Low Cost

Off-peak hours allow for increased focus and fewer distractions

Campus events foster feelings of inclusivity and belonging

Student support services address nonacademic needs



We rebuilt the schedule, but our students needed more than just a parking spot and a classroom. It was **no longer just weekend courses but a full weekend college**...And by the way, **I don't have any additional money for Weekend College**. I didn't get any new resources to launch this initiative, we just reworked current resources differently so that we could support our weekend students better."

Jackie Peña, Dean of Academic Affairs MIAMI DADE COLLEGE, FL 35

Expand the College to Embrace the Weekend



Miami-Dade Weekend College Model Dispels Common Myths...



Enthusiastic Faculty

Faculty with dependents embrace opportunity to be home during the week and eager to pilot accelerated courses



Cost Neutral

Offering revenue-generating A.A. programs and reallocating existing services requires no new funding sources



Motivated Students

A majority of enrolled students are adults, working full-time

...And Scales Responsive Course Delivery

100+

Diverse programs offered at Miami Dade's Weekend College

\$0

Additional cost needed to launch and sustain Weekend College

2,100

Students enrolled in Weekend College

Weekend Success Requires Sustained Commitment

Lessons from a Weekend College Veteran



Identify and Commit to Solving a Specific Problem

Located in a region with a 15% baccalaureate attainment rate, Odessa launched Weekend College to **prioritize flexible services that improve access to higher education**.



Redistribute Services to Serve Weekend Students

Odessa redistributed existing academic and support services to ensure **continuity** of quality for traditional and weekend students.



Prioritize Quality, Achieve Success

Because of Odessa's commitment to a high-quality weekend education, **course success and retention rates are equal for weekend and traditional students**.

Result: Enrolls 50–60% weekend-only students

Result: Expanded service hours increased enrollments

Result: 81% success rates in weekend and M-F courses

Faculty Adoption Tip

- Launch Weekend College first with the programs yielding highest enrollments and greatest faculty engagement
- Encourage participation by utilizing hybrid course delivery that requires fewer faculty hours spent on campus

Walking the Walk

"We have to commit to certificate and degree completion as if students are only able to attend on the weekend. That means when we adopt other successful practices, we have to replicate them in Weekend College."

Valerie Jones, VP of Instruction, Odessa College

Optimize Advantages of Multiple Modalities

Part-Time Students Best Served by Features of In-Person and Online Courses



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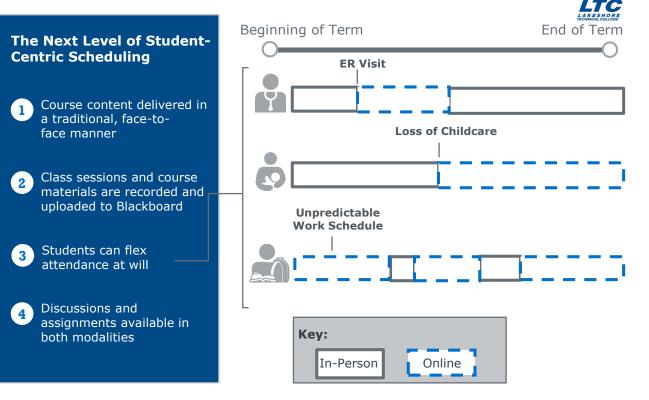
Best of Both Worlds

"Both online and face-to-face courses have advantages and disadvantages. We need to capitalize on the inherent advantages of the online environment and serve our students in person as well."

Dean of Liberal Arts Community College, Northwest

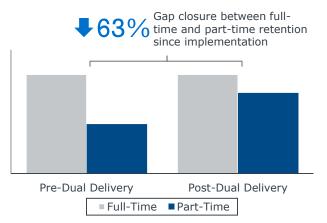
Flexible Modalities = Responsive Schedules

Dual Delivery Provides In-Person Engagement and Scheduling Flexibility



Dual Modality Delivers Results

Increased Flexibility Aids in Part-Time Student Retention



Faculty Adoption Tip

- Ensure faculty that implementation requires no differentiation when preparing content or assessments
- Consider offering flex hours to faculty who volunteer to adopt the model in their courses



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"I do know that **this has been beneficial to retaining parttime students**. It works really well for students who can't get off work to come to class, or those who have families and want to further their education, but just don't have much time."

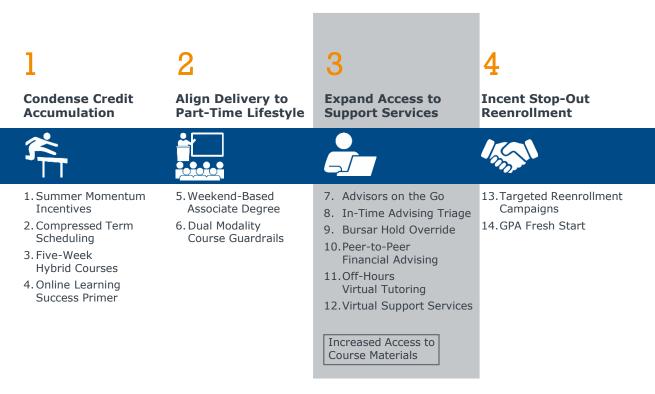
Dual Delivery Faculty

COMMUNUNITY COLLEGE, MIDWEST

Adapt the College to Promote Part-Time Success



Support Part-Time Students Through Responsive Institutional Practices



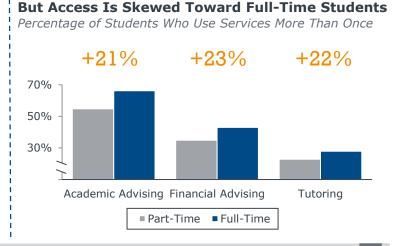
The Part-Time Student Engagement Problem

Students in Need of Services and Resources Struggle to Access Them

Student Services Critical for Part-Time Success

81% 😬

Successful part-time transfer students who say **they relied on student support services** while at community college



A Constant Struggle to Engage

"Making it a point to be on campus is kind of hard. Utilizing anything like the writing lab, the math lab, or anything like that is tough because I have two other jobs outside of this."

Part-Time College Student

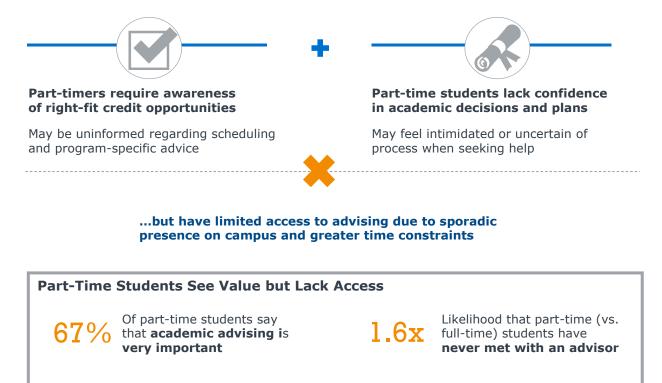
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Source: EAB Generation Z College Transfer Survey, May 2018; Community College Survey of Student Engagement 2017, Center for Community College Student Engagement, 2017; "Even One Semester," Center for Community College Student Engagement, 2017; EAB interviews and analysis.

Many Barriers to Part-Time Student Advising

Part-Time Students Face Academic Advising Deficit Despite Heightened Need



Practice #7: Advisors on the Go

Mobile Advising Supports Part-Time Students

Assisting Students at Convenient Times and Locations

Easy Access to Advisors...

Advisors set up temporary tables in high-traffic areas (e.g., hallways) of academic buildings

Advisors spend at least 2 hours per week in their designated buildings during peak class hours

Temporarily Relocates to Each Academic Building

Mobile

Advising

Station

...Improves Part-Time Student Awareness and Confidence

Advisors notify students of upcoming deadlines and critical academic decision points

Advisors assist students between classes with questions and become "go to" person for help and support

Accommodating the Busy Lives of Part-Time Students

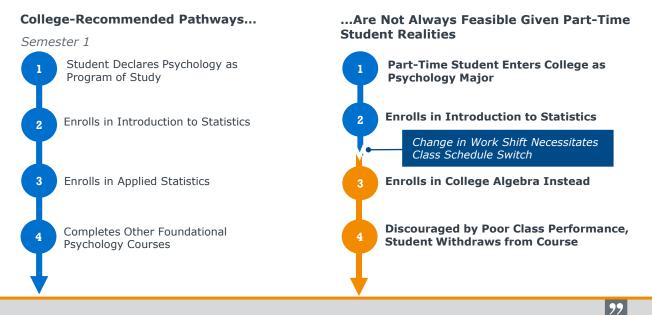
"We've found that this program works really well because students who may not come to the advising center will stop in the hall to chat. We've put advisors in the places where the students are, which is especially important for part-time students who may not typically see advisors as often."

Rhonda Coats, VP of Student Affairs Davidson County Community College, NC



Just-in-Time Advice Needed to Stay on Track





"**Course selection is too often based on work schedule or availability**, and not based on the math that is best for students' careers. When we place everyone in the same math course, 60% of our students don't succeed."

Debi Gaitan VP of Student Success, Northwest Vista Community College, TX

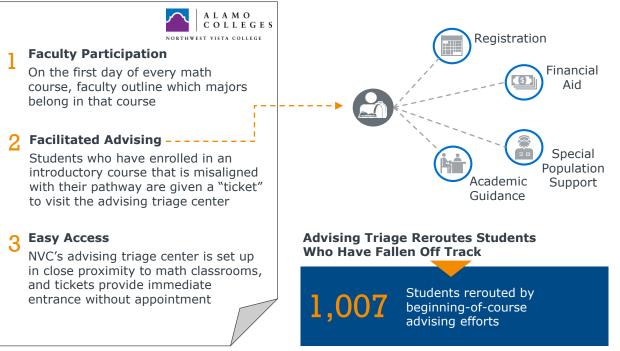
Offer Just-in-Time Advice Before Students Detour

NVC's Advising Triage Center Provides Immediate, Comprehensive Support

Advising Triage Center Provides Holistic,

Just-in-Time Student Support

Easy Access During Introductory Class Services Students with Highest Need

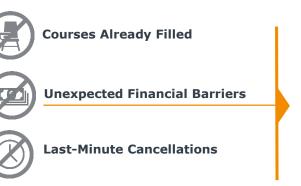


Necessary Classes Come at a Premium

And Are Often Unavailable to Part-Time Students Who Need Them Most

Smaller Course Load Places Greater Weight on Right Course, Right Time

Common Registration Challenges Resulting in Part-Time Delay or Attrition





"I wasn't able to register for classes on time because there was a **financial hold on my account for a \$45 fee**. When it was finally removed, the class I needed was filled."

?7

Financial Aid Delays and Account Holds Unnecessarily Complicate Registration

"We looked at our records and noticed an emerging pattern: students who had priority registration but had not yet received financial aid were being dropped due to non-payment. They would reregister only to have it happen again. **Many stopped out, and those who persisted were not enrolling in the classes they needed**."

Wes Bryan, President, Golden West Community College

Prevent Drops Due to Non-Payment



Multi-Office Intervention Removes Unnecessary Financial Barriers

Four-Step Registration Assurance Process

1 Identify Students at Risk of Registration Penalties

> Enrollment Center sends a list of students who are at risk of being dropped for nonpayment (DFNP) to Financial Aid

2 Intervene on Behalf of Aid-Eligible Students

Financial Aid office reviews FAFSA records for DFNP students and prevents students who are aid-eligible from being dropped

Alert Students to Complete Financial Aid Documents

Aid-eligible students are contacted via multiple channels to complete outstanding documents

Provide Payment Options for Remaining Balance

Students are provided with payment plan options depending on the amount owed

Helping Students Claim Funds Left on the Table



 $22\% \ \ \, \text{Of eligible CA community college} \\ \text{students don't receive Pell funding}$

Golden West's Multipronged Approach to Raise Financial Aid Awareness





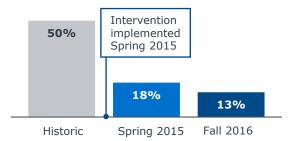


Email Phone Call

all Text Messaging

Multilingual Workshops

Dramatically Reducing DFNP Rates¹



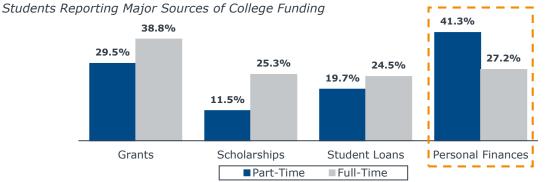
1) Calculated by dividing number of students dropped by number of those originally placed on DNFP list 02018 by EAB. All Rights Reserved. eab.com. 36240D

Source: "Money Left on the Table: An Analysis of Pell Grant Receipt Among Financially Eligible Community College Students in California," UC Davis Center for Community College Research and Leadership, April 2018; EAB interviews and analysis.

Lack of Financial Advice Hinders Success

And Part-Time Students Are More Likely to Feel the Burden

Part-Time Students Have More Skin in the Game When Funding Their Education



But, Like Many, They Lack Critical Guidance

"Whenever financial aid refund checks went out, students were very happy at first, but then after a week or so, their attitude dropped and student culture shifted. At that time, students would wait 2 hours for the financial aid office, since the office met at least 100 students a day. **There** was no approach to help students spend their money. They would get their aid, spend it, and then didn't know what to do next."

> Ilia Cordero, Assistant Director of Financial Aid Services Valencia College

Financial Learning Made Easy

Peer-to-Peer Ambassadors Provide Financial Literacy Education

Implemention of a Financial Learning Ambassadors Program





Recruit Student Ambassadors

Employ Work-Study and Part-Time Students

Interview and hire part-time students who may be seeking engagement opportunities with the college and who could themselves benefit from financial literacy education

Provide Student Training

Equip Students with Essential Financial Literacy Knowledge

Conduct summer training using GradReady[®] and in-house training materials. Educate ambassadors on college finance options, budget- and goalsetting, and long-term student loan repayment.



Deploy Ambassadors as Peer Mentors

Ensure Part-Time Access by Utilizing Required Courses

Designate time in required classes for student ambassadors to present on financial literacy. Ambassadors lead a student Q&A and discussion during first-year experience class meetings.

Peer-to-Peer Financial Learning Ambassadors by the Numbers

Student ambassadors across Valencia's 6 campuses, all funded by work-study 25

Student-facilitated presentations on how to utilize aid and pay for college each semester

VALENCIACOLLEGE

Comprehensive Training Builds Expertise

Components of GradReady® Financial Literacy Training

Ambassadors Learn the Ins and Outs of Finance...

Paying for College

- Educational funding options
- FAFSA process
- Federal versus private loans
- Budgeting tips

Money Management

- Banking
- Building credit
- Managing debt
- · Identity theft

Real-World Finances

- Savings and future planning
- Careers and income
- Mortgages
- Loan repayment and interest



...And How It Impacts Students' Long-Term Goals

VALENCIACOLLEGE

Budgeting Practice

Editable calculator assesses personal finances, weighing costs of college tuition/fees and living expenses against aid and income

Debt-O-Meter

Leveled meter evaluates future debt in comparison to projected income and reveals estimated monthly repayments

Electronic Loan Counselor

Responsive template weighs financial options, such as loan deferment and forbearance, and suggests manageable payment amounts





Module

Financial Literacy Improves Monetary Management

Peer-Led Initiative Makes Financial Learning Accessible for All

VALENCIACOLLEGE



Maximum Utilization of Financial Aid Office

- Delegates financial literacy training to student ambassadors, creating greater advising capacity
- · Low-cost, scalable solution



Increased Access for Part-Time Students

- Part-time students hired as ambassadors
- Financial learning occurs during required classes
- Activities hosted on evenings, weekends



Improved Student Engagement

- Interactive social and recreational programming (e.g., 5k races, haunted houses, and fashion shows) embeds financial learning into campus culture
- Peer outreach likely to capture students' attention

Financial Literacy Interventions Support Better Student Decisions

 $19\% \rightarrow 13\%$

Drop in Valencia's **cohort default rate** since program launch in 2009



Peer-Initiated Outreach Assists Students Applying for Summer Pell Grants

Economic Burdens Require Intensive Support

High Part-Time Financial Stakes Heighten Need for All-Inclusive Advising

Many Part-Time Students in Precarious Financial Situations... ...But Have Limited Access to **Financial Advice**

Part-time borrowers who took 45% out their annual maximum Stafford loan in 2011–2012

Of part-time students report 46% never using financial advising services



Of current part-time students 46% report being likely to withdraw from college due to finances

1.5x

Likelihood that part-time students will visit an academic vs. a financial aid advisor

Upping the Ante on Academic Advisors to Provide Holistic Support Biggest Areas Financial Aid Representatives Wish Academic Advisors Understood



Financial Aid Deadlines



Satisfactory Academic Progress



Source: Community College Survey of Student Engagement 2017, Center for Community College Student Engagement, 2017: "Understanding the Role of Financial Aid in Academic Advising," National Academic Advising Association, 2009; EAB interviews and analysis.

Easily Integrate Academic and Financial Services



Leverage Technology to Provide Comprehensive Support

Address a Variety of Student Needs with Various Services

Technology	Features	Benefits for Part-Timers
	 Extensive library of financial aid- related videos AI-based chat function to answer common student questions 	 Provides quick answers to common financial aid questions Accessible from anywhere
Blackboard STUDENT LIFECYCLE SERVICES	 Virtual one-stop for student support resources Institution-specific financial aid information and support 	 Easy access to a variety of support resources Information integrated with Blackboard LMS
BEAB Student Success Collaborative"	 Advisor dashboard tracks student information and behavior Proactively provides students with tailored resources 	 Facilitates meaningful advising conversations Anticipates student needs and provides relevant support

Off-Campus Academic Support Hard to Come By

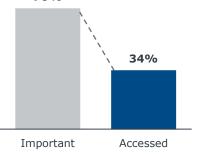


Part-Time Students Can't Access On-Campus Tutoring Resources

Part-Time Students See Tutoring as Important, but Few Have Access

Percentage of Part-Time Students Who Value Tutoring Versus Those Who Report Accessing It

70%



Traditional Academic Resources Housed **Exclusively on Campus** Tutoring and Academic Support Centers



Peer and Faculty Tutoring Programs

Flexible, Off-Campus Support e.g., mobile services, online tutorials)

99

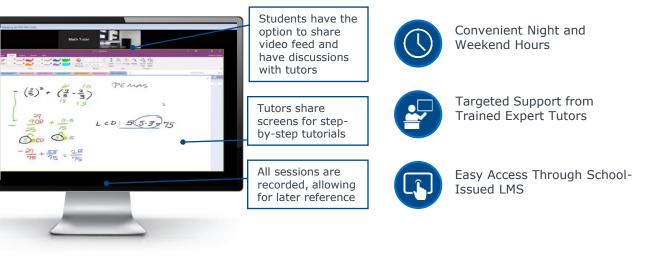
"We know that a lot of our students work full-time or are single parents and they can't always come back to campus at night or on Sunday afternoons for tutoring. We have to recognize that there's a need to take these services directly to our students."

> Vice President of Academic and Student Affairs Community College, Southeast

21st Century Tutoring: Online and Off-Campus

Expand Access to College Tutoring Through Digital Platforms PC PENSACOLA





1,806 **Students visits** to the virtual tutoring portal in its first semester

15%

Higher course pass rate for those who have accessed virtual tutoring (vs. those who haven't)

Virtual Support Does Not Stop at Tutoring

No Limit to Number of Services Students Can Access Virtually

Keys to Successful Virtual Services



Strategic Implementation Creates Student-Centric Experience

- **Tech-Friendly Providers**
- PSC tutors undergo a semester of technology training and supervision

2 Flexible Availability

Sessions available at times convenient for part-time students

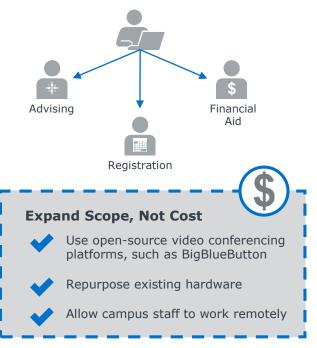
3 Targeted Marketing

Service hours advertised online, in student portals, and in classrooms

4 Maximized Impact

Virtual options offered for bottleneck and gateway processes

Leverage Technology to Put the College at Your Students' Fingertips

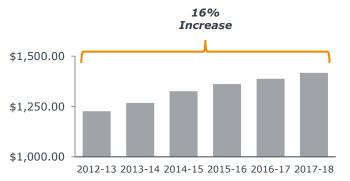


Textbook Costs Add Undue Burden to Students

Part-Time Students Desire—but Often Can't Afford—Resource Access

Textbook Costs Continue Steady Climb

Cost of Books and Supplies for Two-Year Students



77

Books or Breakfast

"My biggest fear at the beginning of every term is buying textbooks...It is like the cost of taking another class. **I end up skipping my breakfast or lunch many times because I can't afford it**."

> 20-year-old community college student Portland, OR

Students Struggle, and Monther Fail to Find the Funds

58

50%

Of community college students report using financial aid to cover textbook costs

58%

Of students take fewer courses as a result of high textbook costs

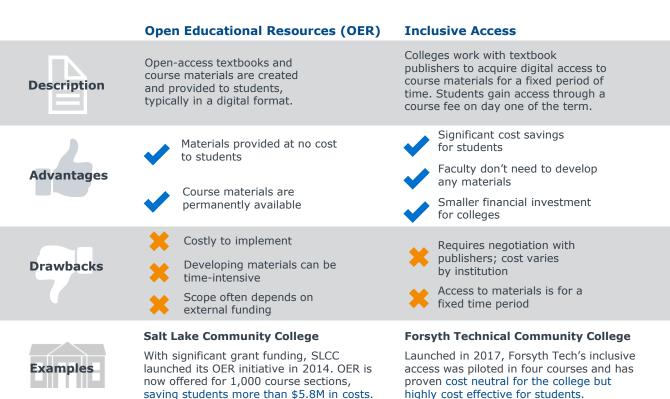
55%

Of students do not purchase books because of the cost

Source: "Trends in College Pricing," College Board, 2012-2017; "Covering the Cost," The Student Public Interest Research Group, February 2016; "2016 Textbook and Course Materials Survey," Florida Virtual Campus, October 2016; "Faculty Help Save Students Over \$1M in Textbook Costs," Community College Daily, April 2017; EAB interviews and analysis.

Many Options to Reduce Textbook Costs





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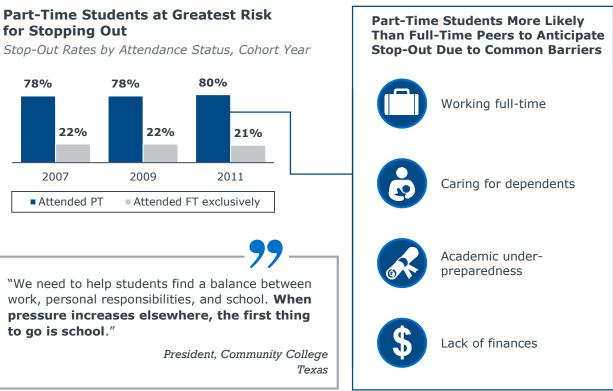
Source: Lindsay McKenszie, "Inclusive Access' Takes Off," Inside Higher Ed, November 7, 2017; Community College Consortium for Open Educational Resources; Open SLCC, Salt Lake Community College; EAB interviews and analysis.

Adapt the College to Promote Part-Time Success



Support Part-Time Students Through Responsive Institutional Practices

] Condense Credit Accumulation	2 Align Delivery to Part-Time Lifestyle	3 Expand Access to Support Services	4 Incent Stop-Out Reenrollment
€ □			155
 Summer Momentum Incentives Compressed Term Scheduling Five-Week Hybrid Courses Online Learning Success Primer 	5. Weekend-Based Associate Degree 6. Dual Modality Course Guardrails	 7. Advisors on the Go 8. In-Time Advising Triage 9. Bursar Hold Override 10.Peer-to-Peer Financial Advising 11.Off-Hours Virtual Tutoring 12.Virtual Support Services Increased Access to Course Materials 	13.Targeted Reenrollment Campaigns14.GPA Fresh Start



 URM = underrepresented minority; calculated from population of students whose race/ethnicity was known ©2018 by EAB, All Rights Reserved. eab.com, 36240D

78%

Source: Completing College: A National View of Student Attainment Rates: Fall 2011 Cohort, National Student Clearinghouse, November 2015; Community College Survey of Student Engagement 2017, Center for Community College Student Engagement, 2017; EAB interviews and analysis.

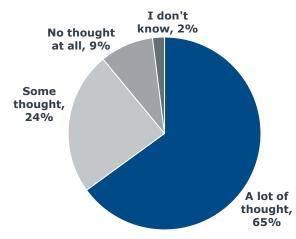


Stopped-Out Students Are Not a Lost Cause

Non-Completers Are Cautiously Optimistic About Reenrolling

Most Stopped-Out Students Have Given "A Lot of Thought" to Returning

"How much thought have you given to going back to school?"



But Are Concerned About Making College Work if They Returned



Can I afford to go back to school?



Will there be anyone to help me readjust to college?



Is my prior academic record going to be a barrier?

??

A Will, but Not Always a Way

"All of these students left because something happened. I have yet to talk to someone who left the college because they didn't like it."

> Renrollment Campaign Director Community College, Mountain West

Reach Out and Reengage

Several Successful Models to Engage Stopped-Out Students

Targeted Reenrollment Campaign Components

College or University	Student Qualifications	Financial Incentive	Personal Outreach	Annual Institutional Costs
				Ψ
University of New Mexico	Seniors who stopped out at least one semester ago with a GPA of 2.0 or better	Up to \$750 in aid per semester	Paper outreach	\$120K Annual allocation from the UNM Board of Regents
Pueblo Community College	Students who completed at least 30 credits and owe college <\$1,000	One-time loan forgiveness up to \$1,000	Email outreach	\$79K Spent in student loan repayments
Bossier Parish Community College	Students who have been unenrolled for at least 1 academic year and who can reenroll full-time	<i>Tuition waiver for one free course</i>	Paper, email, and text messaging outreach	\$30K Annual costs of reenrollment campaign



Incentivize Stopped-Out Students to Reenroll



Pueblo Community College Finds the 'Goldilocks' Reenrollment Incentive

Three Successful Reenrollment Campaigns by Incentive and Investment



Grant-Funded Aid

Reengages stop-outs by offering up to \$750 to reenrolled students **each semester they remain enrolled**

Highest Financial Investment



Semesterly financial assistance meant to reduce students' need to work but is funded by a \$120,000 annual allocation from the UNM Board of Regents



Community College

Debt Forgiveness

Forgives small institutional loan debts after students have successfully completed one semester back on campus

Mid-Level Financial Investment



➡

Semester-based success stipulation reduces financial risk for the college and increases incentive for student completion

ξ.....



Course Fee Waiver

Waives the price of tuition for one course for reenrolled full-time students **prior to course registration**

Lowest Financial Investment



One-time tuition waiver for single course requires the lowest financial investment from the college and offers small incentive for return

Engagement Critical to Reenrollment

Essential Components of Pueblo's 'Return to Earn' Campaign

Four-Step Reenrollment Process



Identify Stopped-Out Students

- Include all recent stop-outs
- Ensure past due debt has not yet gone to collections

Ensure Eligibility Criteria Are Met

- Identify students who successfully earned at least 30 credits
- Ensure they owed the college \$1,000 or less when they stopped out

Reach Out to Qualifying Students

- Notify students of program eligibility
- Request they complete the online inquiry form

Schedule a One-on-One Appointment

- Ascertain students' long-term educational and career goals
- Assist students with admissions and FAFSA application (when needed)

Ongoing, Low-Touch Services



Weekly Financial Reviews

Program staff proactively reach out to students selected for verification or who have financial aid holds



Periodic Outreach

Semimonthly informal check-ins between students and director to determine progress, and refer students to relevant resources



Academic Progress Reports

Faculty provide incremental updates on students' class performance and any potential concerns



Student Reflection

Students write letters describing their experiences and the impact of college completion on their long-term goals





Help Students Return and Succeed



Pueblo's Reenrollment Structure Benefits Both Students and College

Providing Students a Second Chance

Student Participant Testimonials

Just 5 credits short of my degree I became gravely ill and my goals in life were changed. Without the Return to Earn scholarship program **it would have been very difficult for me to find the funds needed to reenroll** in college and to assist me in getting my degree."

In 2014 I needed to withdraw from my classes. My mother had been sick with Alzheimer's for a while and I was taking care of her as a single mother while trying to go to school. The PCC Return to Earn scholarship program has been **the motivation needed to restart and complete my education**."

Since the Program's Launch in 2016...

Full-time college staff director oversees the program

184 Students have reenrolled

97% Of reenrolled students satisfactorily passed their first semester courses

 $116 \begin{array}{c} {\scriptstyle {\sf Reenrolled students have}} \\ {\scriptstyle {\sf completed their degrees}} \end{array}$

\$343K

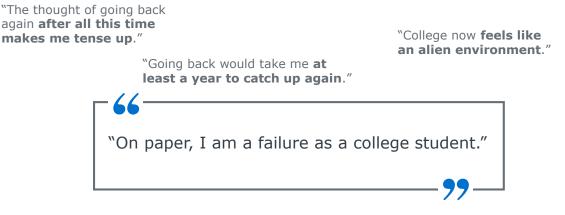
Amount of net revenue earned in 2017–18 alone after loan repayments

More Than Just Money



Students Face Numerous Psychological Barriers to Reenrollment

Student Voices Reveal the Personal Reasons Preventing Their Return to College



"I feel like an impostor."

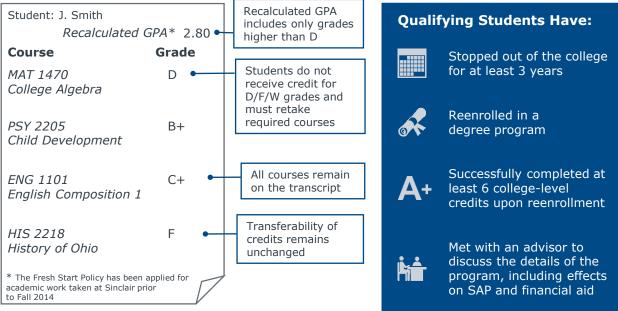
"If I went back, **I'd have to retake Introduction to Biology and other core classes**, which I have absolutely no desire or concentration to do." "**I'm not prepared** after spending 20 years in the military and taking classes here and there."

Source: "Dropping Out, Again: Why So Many College Students Never Graduate," NBC News, November 17, 2014; Monica Vendituoli, "Are you a college 'stopout?' New study says you might be," USA Today, November 20, 2013; EAB interviews and analysis.

Incentivize Reenrollee Success

Revised Transcript Offers a One-Time Refresh Opportunity

Sample Fresh Start Transcript







Revised GPA Helps Overcome Psychological Barriers



"We've seen very positive results, especially with adult learners and veterans. It gives these returning students a big psychological lift and promotes successful academic progress. **The fresh start is a must-have for community colleges looking to engage those who haven't completed**."

> Administrator Sinclair Community College

91%

Average course success rate for Fresh Start students, compared to an average institutional course success rate of 74%

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